



ekinex

Company Presentation

SUMMARY

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We believe in technology that makes life easier

We develop devices that make everyday gestures easier.
Our scenario is the whole world.

We want to combine technology and design

To give life to something unique
that combines two seemingly distant worlds.





Technology meets design

We offer a form without ever leaving aside its content.
We present a product with a strong technological content
which is also cutting edge from an aesthetic point of view.

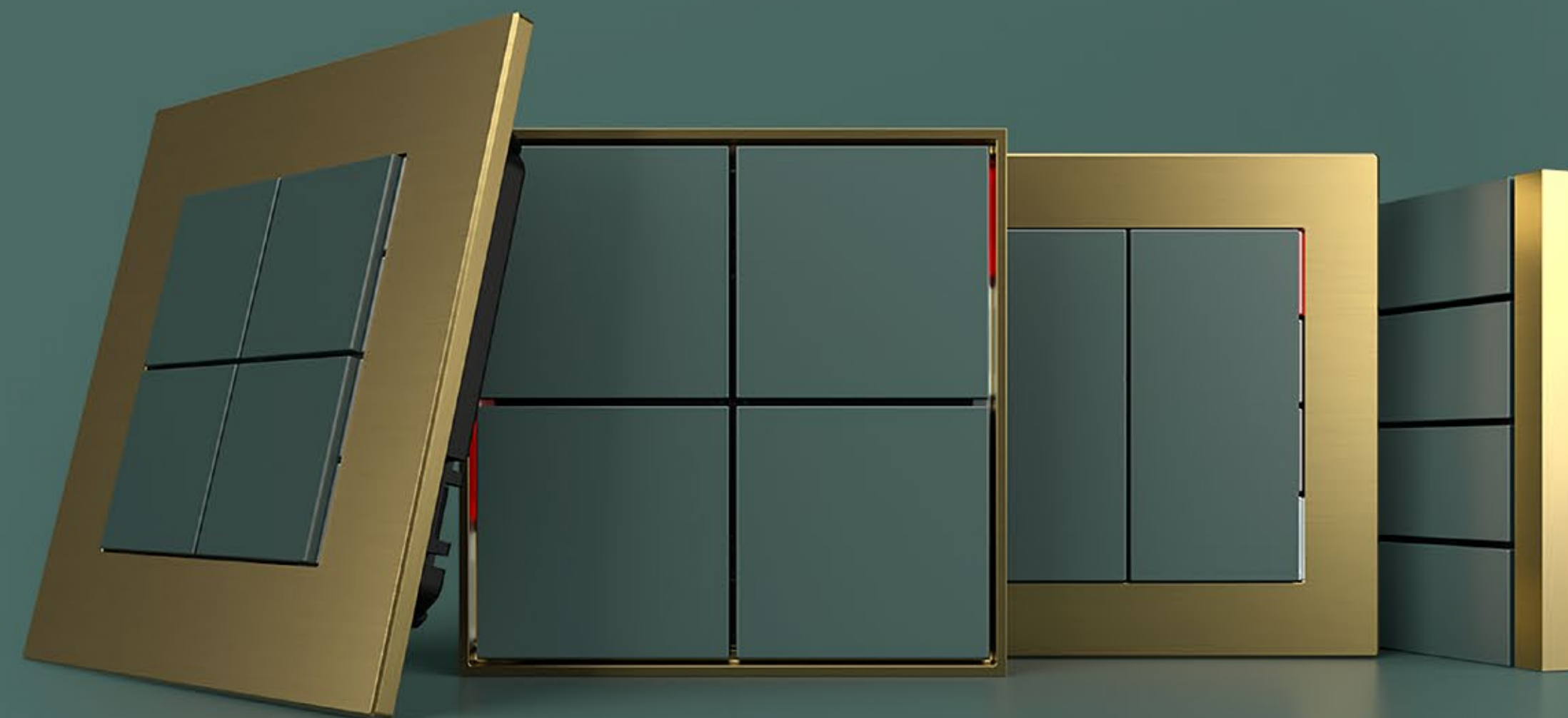
Design becomes the driving force behind technology,
the key to opening our doors to the world of smart homes.
We use the potential of the KNX system to guarantee
high quality standards for a project we have called Ekinex.

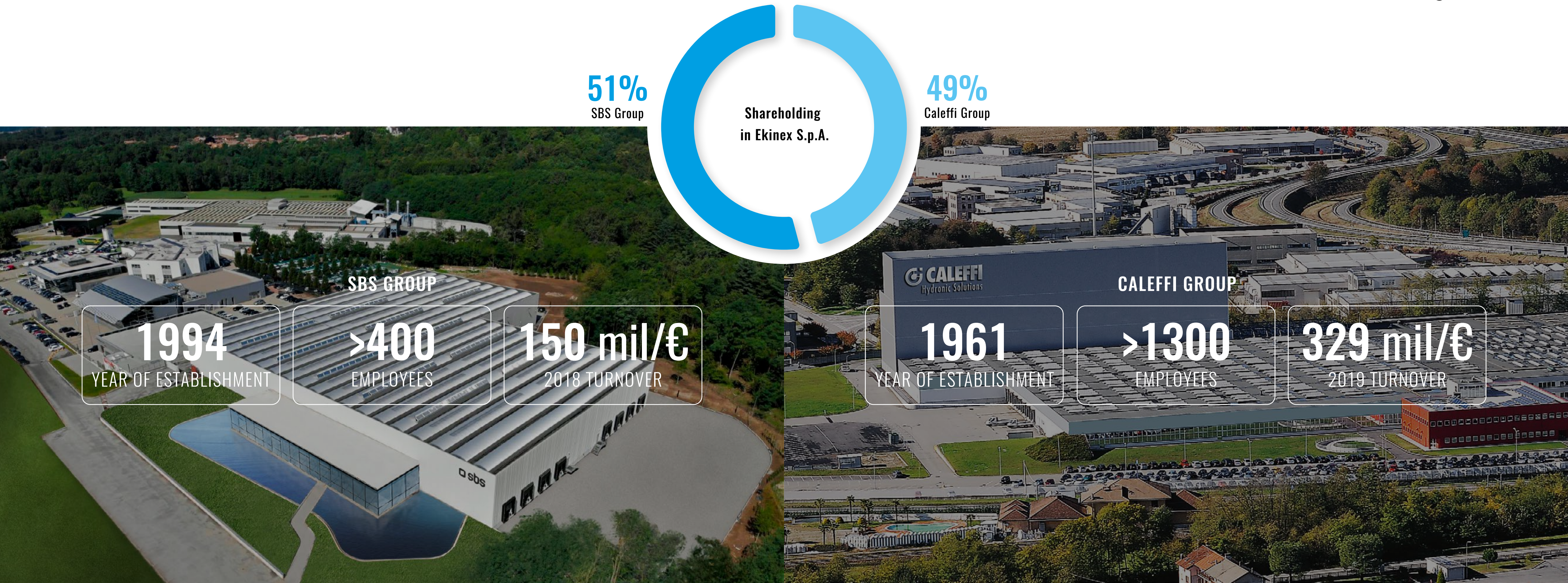
Ekinex devices are developed and manufactured in Italy

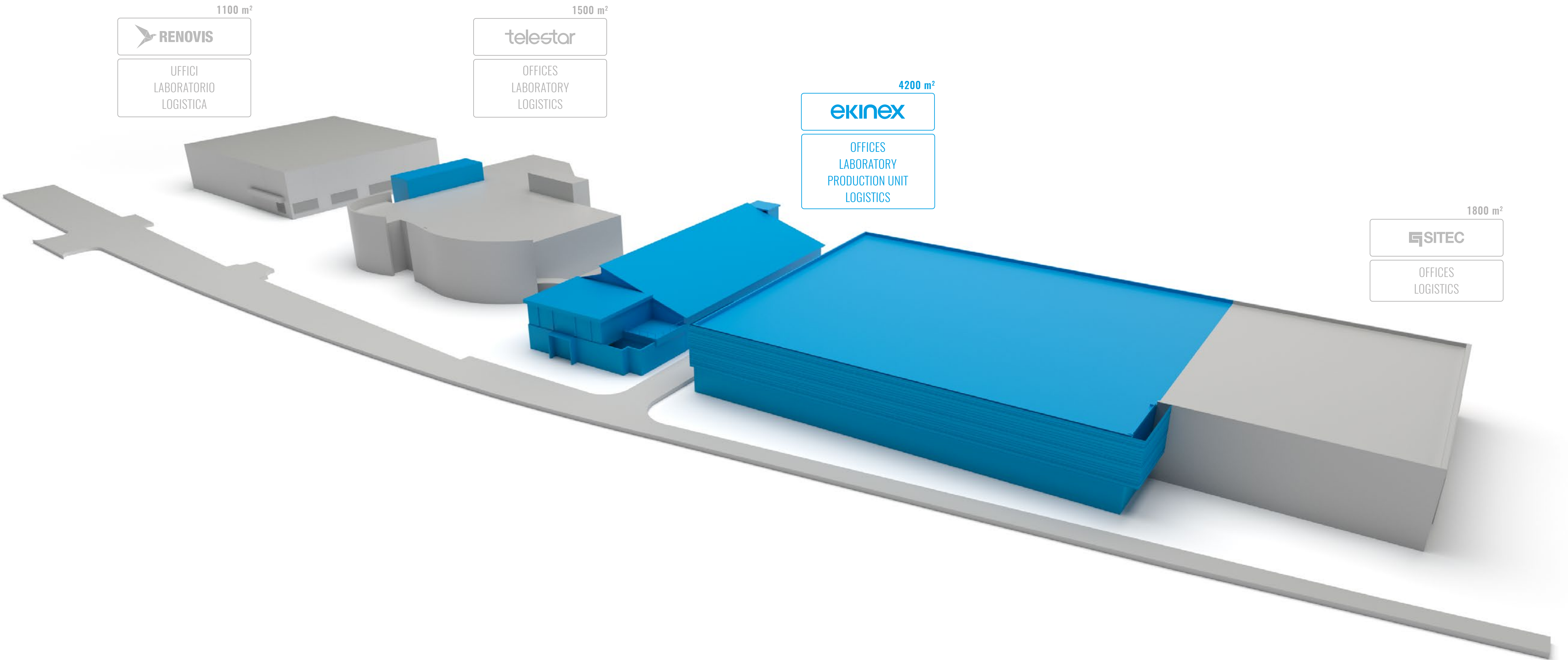
Ekinex has created a line of objects that encloses the essence of the Made in Italy: design, attention to detail, technological innovation and advancement.

Designed for a global market, Ekinex products are an expression of the new Italian tradition, which combines the attention of craftsmanship in the creation of the product to high technological levels.

Ekinex supports the idea of a design that is not just an aesthetic exercise, but one that understands, as fundamental factors, ease of use, immediate understanding of the function and the balanced and intelligent application of technology.









Gianni Storti

Chairman of the Board
(CEO)

BOARD MEMBER



Marco Caleffi

Member of the Board

BOARD MEMBER



Sandro Storti

Member of the Board

BOARD MEMBER



Francesco Colombo

Operations Manager
(COO)

EXECUTIVE MANAGEMENT TEAM



Roberta Giovanetti

Head of Marketing
and Communication (COO)

EXECUTIVE MANAGEMENT TEAM



Silvio Colaiuda

Sales Manager Italy
(CSO)

EXECUTIVE MANAGEMENT TEAM



Giorgio Stella

Head of Administration and Finance
(CFO)

EXECUTIVE MANAGEMENT TEAM



Lorenzo Magri

Project&Product
manager

EXECUTIVE MANAGEMENT TEAM



SEPTEMBER

2012

The 1st work phase is started by setting up the R&D group dedicated to the Ekinex project, within SBS S.p.A.



MARCH

2016

Attendance at the L+B trade fair in Frankfurt. Expansion of the product range with the launch of the '71 Series.



DECEMBER

2018

Establishment of Ekinex S.p.A. as an independent entity separated from SBS S.p.A. Start of negotiations with the Caleffi Group as a strategic partner.



NOVEMBER

2019

Expansion of work spaces and warehouse. Start of the 3rd phase with the enhancement of the commercial network.

2014

Publication of the first version of the website and catalogue. Ekinex officially introduces itself on the market with the first range of panel and wall mounted products with the FF series.

MARCH



2018

The second stage begins with the inauguration of the new headquarters. Publication of the new catalogue, consolidation of the range of products and finishes.

FEBRUARY

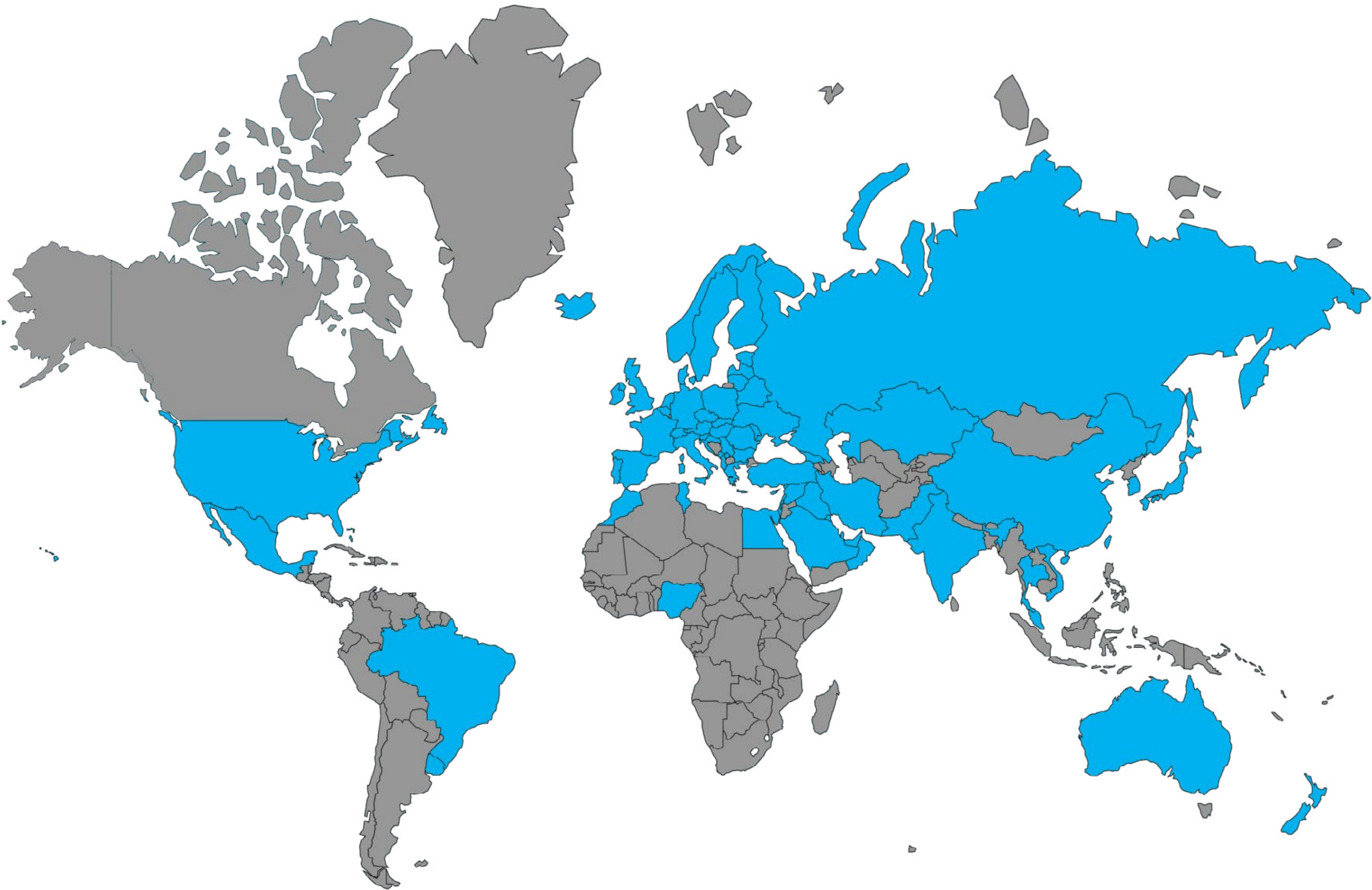
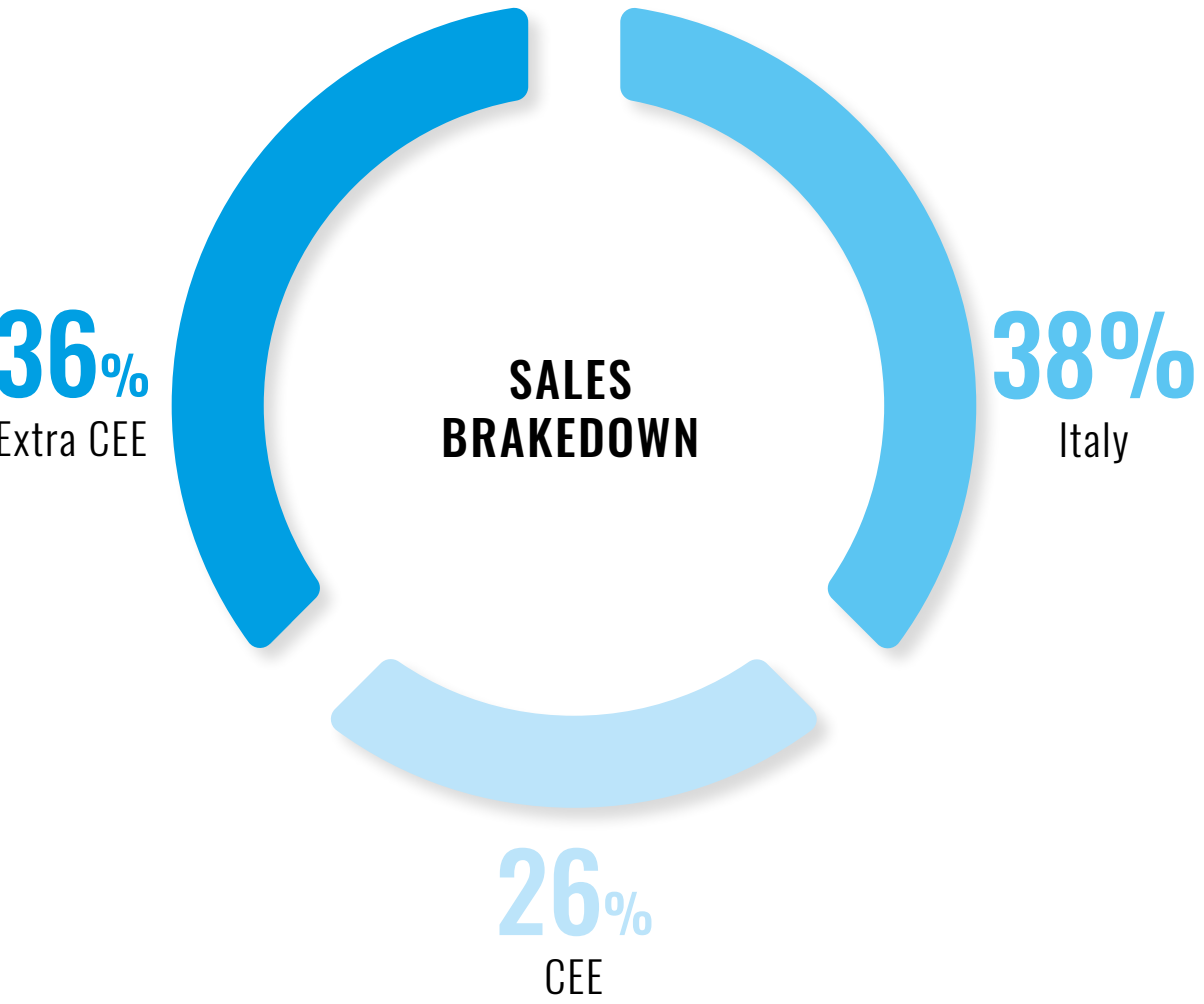
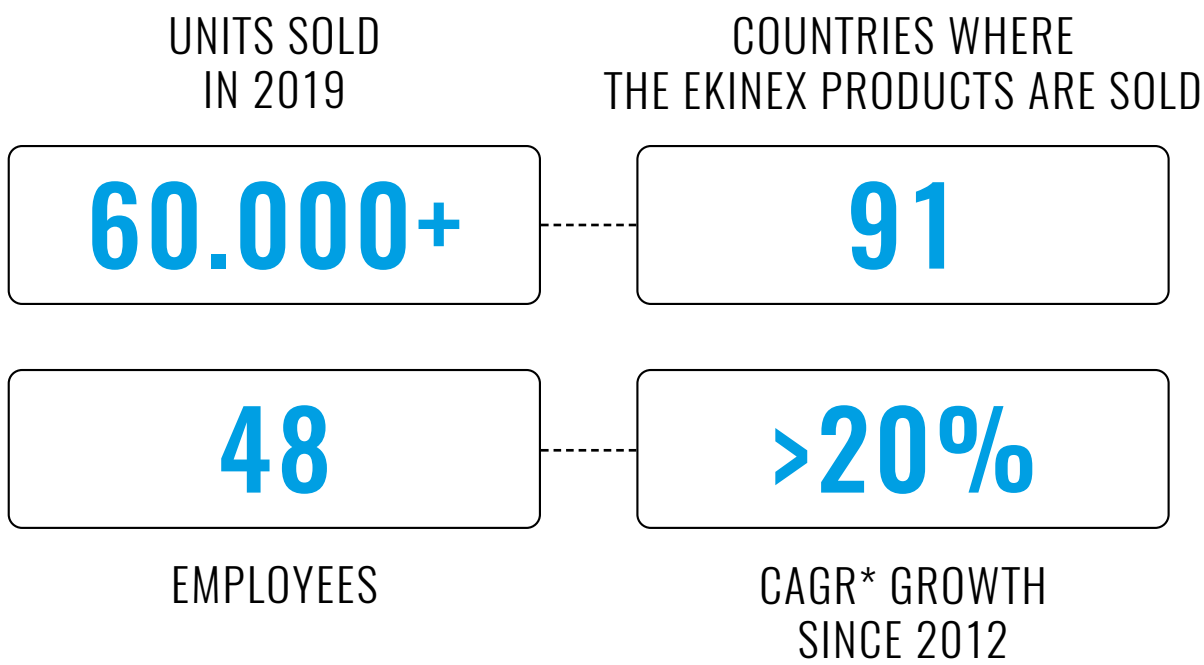


2019

Acquisition of 49% of Ekinex S.p.A. by the Caleffi Group. As a result, the company opens up to new growth opportunities in the HVAC sector.

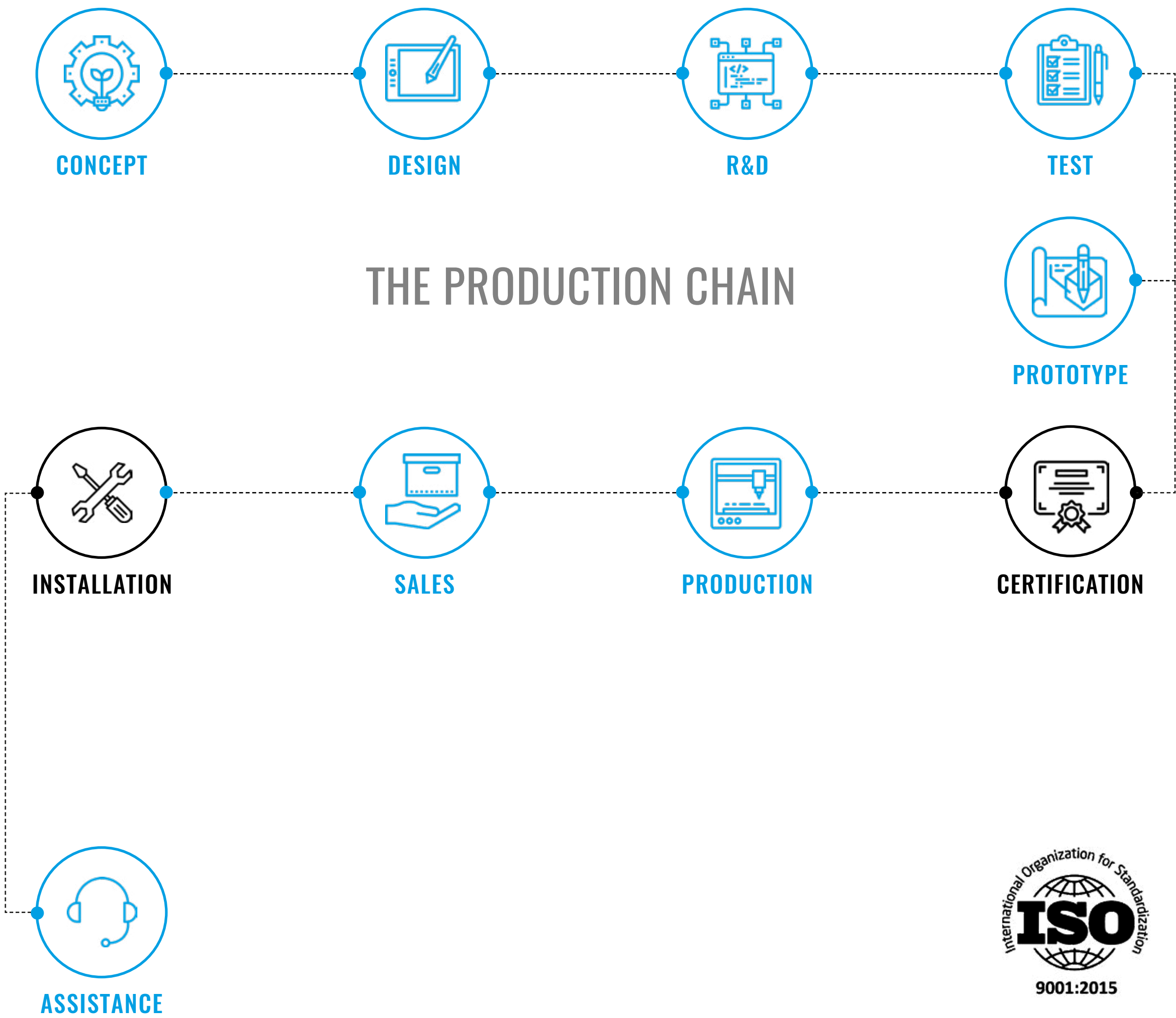
JULY





● Countries where the Ekinex devices are sold

*CAGR= Composite annual growth rate



The production chain

From the concept to the after-sales service, passing through the production, we have chosen to oversee the entire production chain.

Research and Development

Through our R&D department we design, develop and test the HW, FW, SW and mechanical components of our products.

Product certification

After the testing and prototyping phase, we start the registration and certification of our products in accredited external laboratories.

Technical assistance

We assist designers and system integrators in the preliminary phase of the project, as well as in the subsequent phases until its completion. We also provide them with a timely after-sales service.



01.

Worldwide standard, compliant with all regulations

An integral part of international (ISO / IEC 14543-3), European (CENELEC EN 50090 and CEN EN 13321-1/2) standards, US (ANSI / ASHRAE 135) and Chinese (GB/T 20965).

02.

More than 500 manufacturers and tens of thousands of certified partners

Builders from all application areas: lighting, HVAC, shading, safety and security, metering, energy management, IoT, software, audio-video. 480 Training Centers in 72 countries with uniform training worldwide. Around 90,000 certified specialists (KNX Partners).

03.

Open and interoperable system, established on the market

Unique home and building automation system with comprehensive certification procedures for products, training centers and specialists. Interoperability certified by accredited third party laboratories. Manufacturer-independent software for design, configuration and commissioning, on the world market since 1991.

04.

Suitable for all buildings

Scalable, modular, easily expandable system. Extremely wide range of over 8,000 certified products: from simple end-user solutions (smartphone apps, voice control, IoT objects) to controls for large buildings. Easy connection to the IP world.

05.

Fundamental to improve energy efficiency and sustainability of buildings

Solutions to achieve energy class A according to EN 15232. Energy savings of up to 40% for shading, 50% for thermoregulation, 60% for lighting, 60% for ventilation. Decisive contribution to sustainability certification.

06.

Open to technological evolution and which can offer continuous improvements

Open, royalty-free, future-proof system. Independent of any hardware or software technology. Support of different transmission media: twisted pair, radio frequency, power line, Ethernet Wi-Fi. Gateway for standard protocols: BACnet, DALI, Modbus, M-Bus.

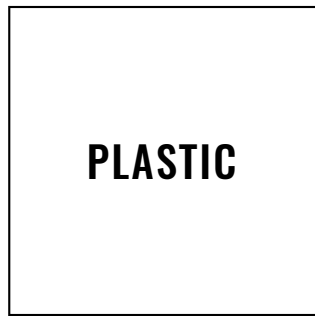
SERIES

WALL MOUNTING DEVICES

20
VENTI







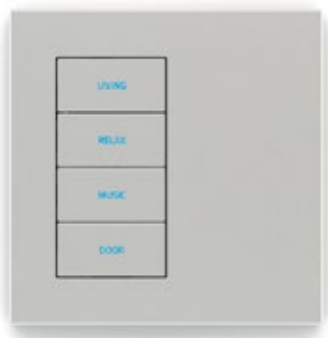
Ice White

GAA



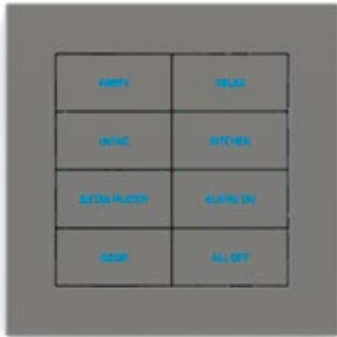
Intense Black

GAE



Silver

GAG



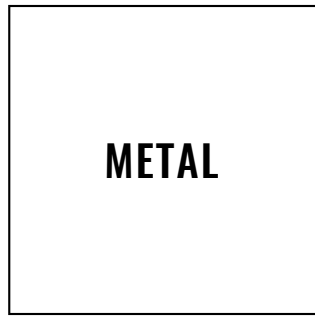
Hematite

GAI



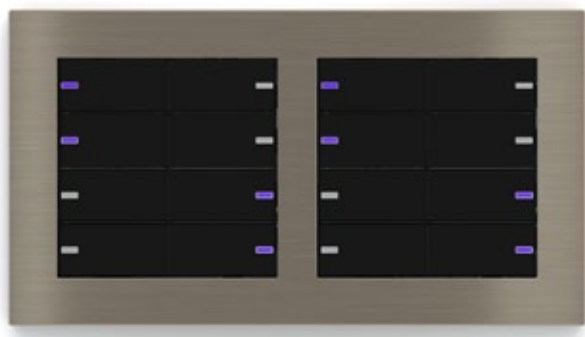
Graphite

GAL



Alluminio

GBQ + MAL



Nickel

GBR + MAL



Titanium

GBS + MAL



Carbon

GBU + MAL



Brass

GBB + MAL



White Malé

FBM



Beige Luxor

FBL + MAL



Beaver Ottawa

FCO + MAL



Grey Efeso

FGE + MAL



Grey London

FGL + MAL



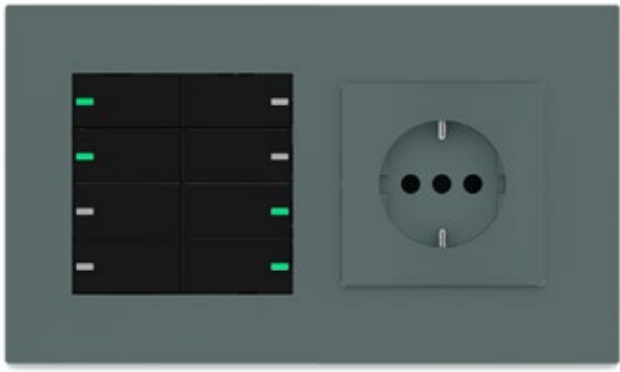
Grey Bromine

FGB + MAL



Cocoa Orinoco

FCC + MAL



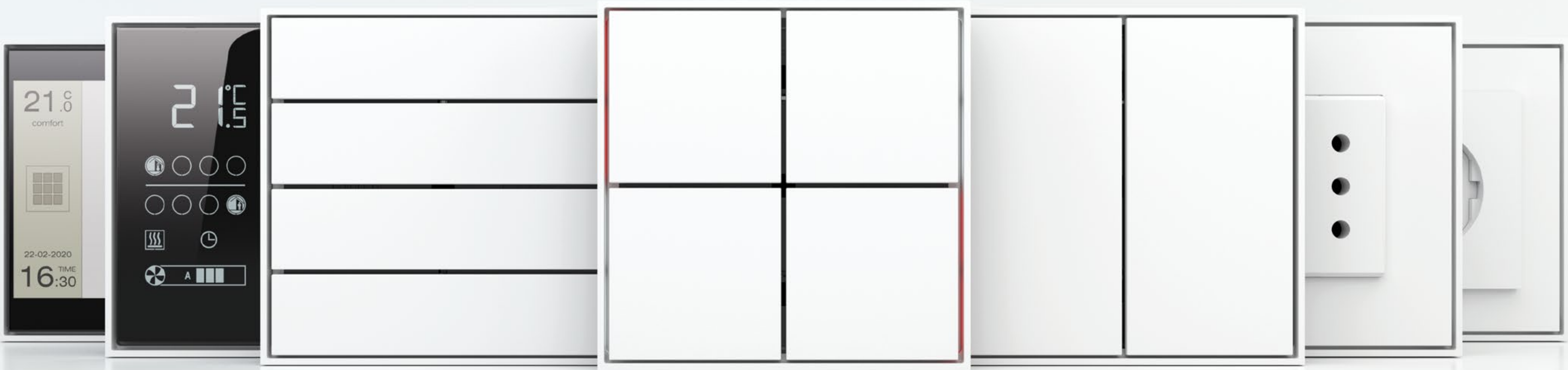
Green Commodore

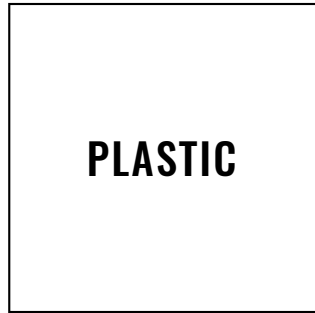
FVC + MAL

SERIES

WALL MOUNTING DEVICES

FF





Ice White
GAA



Intense Black
GAE



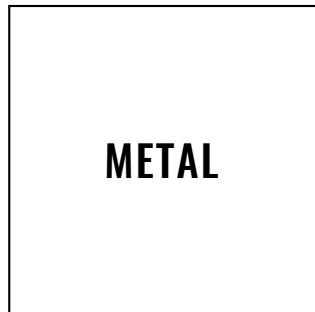
Silver
GAG



Hematite
GAI



Graphite
GAL



Aluminium
GBQ



Nickel
GBR



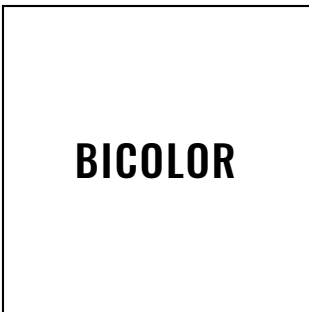
Titanium
GBS



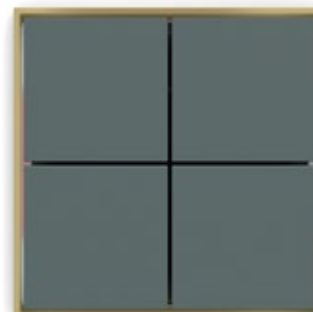
Carbon
GBU



Brass
GBB



Black&Gold
GBB + GBU



Green&Gold
GBB + FVC



White Malé
FBM



Beige Luxor
FBL



Beaver Ottawa
FCO



Grey Efeso
FGE



Grey London
FGL



Grey Bromine
FGB



Cocoa Orinoco
FCC

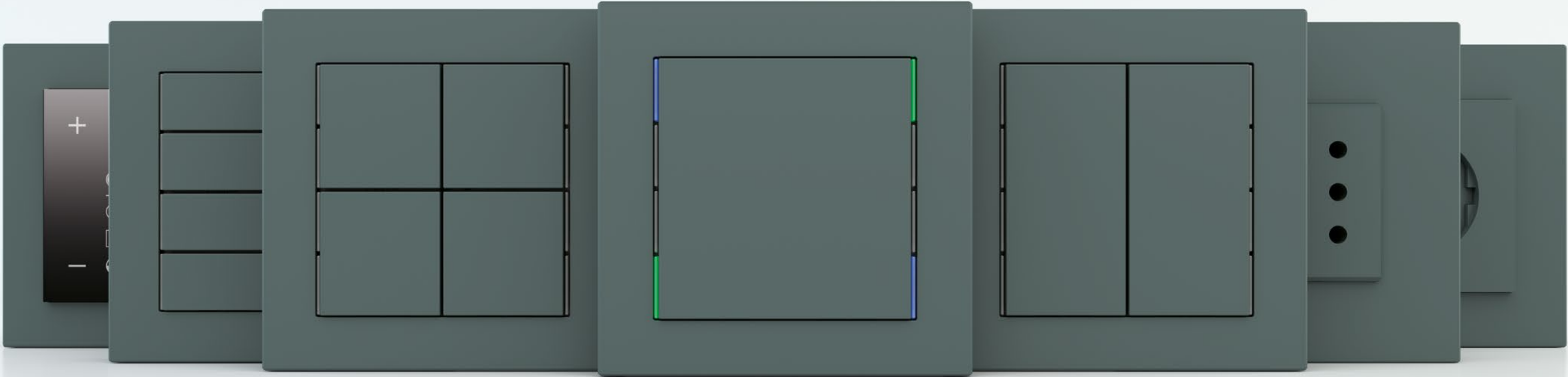


Green Commodore
FVC

SERIES

WALL MOUNTING DEVICES

71



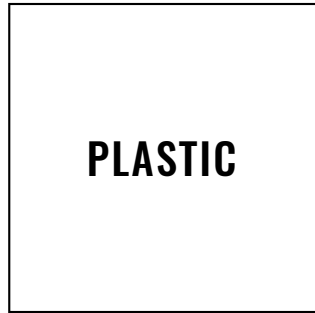
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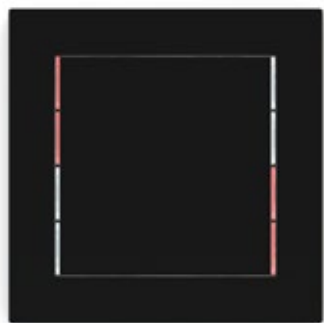
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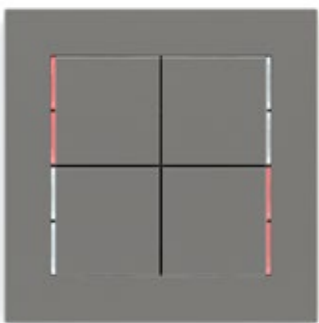
Ice White
GAA



Intense Black
GAE



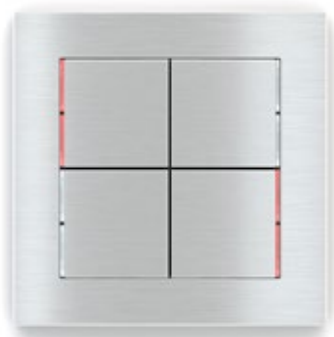
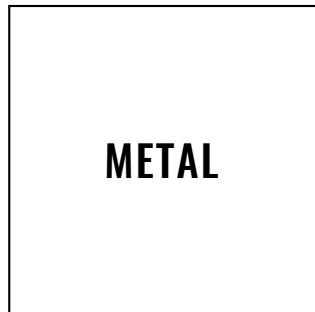
Silver
GAG



Hematite
GAI



Graphite
GAL



Aluminium
GBQ



Nickel
GBR



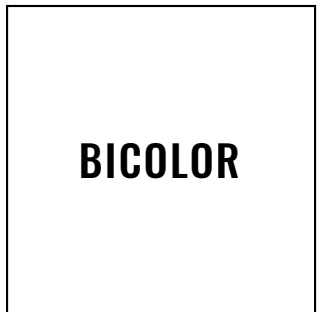
Titanium
GBS



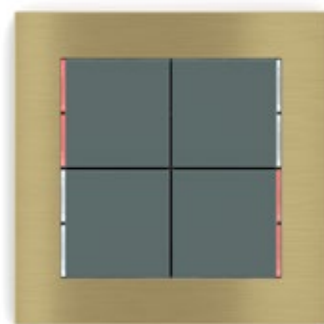
Carbon
GBU



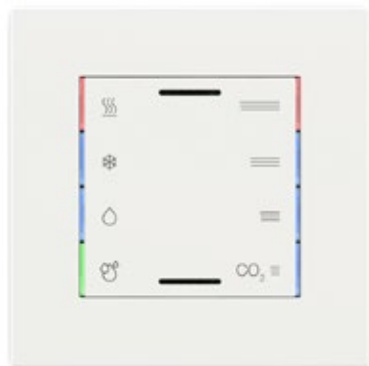
Brass
GBB



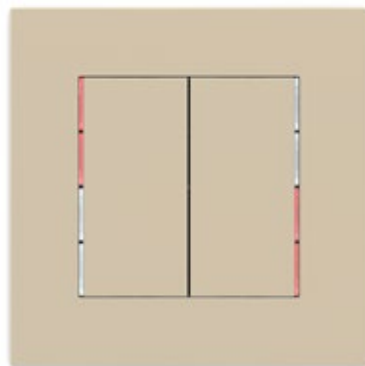
Black&Gold
GBB + GBU



Green&Gold
GBB + FVC



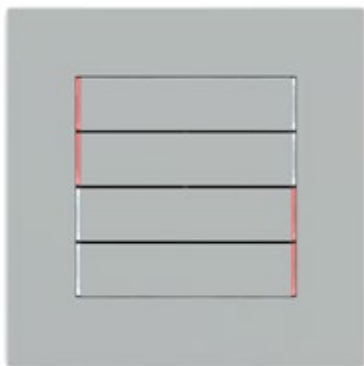
White Malé
FBM



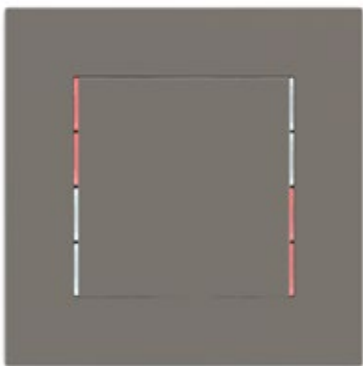
Beige Luxor
FBL



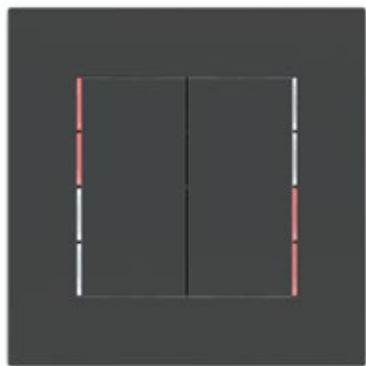
Beaver Ottawa
FCO



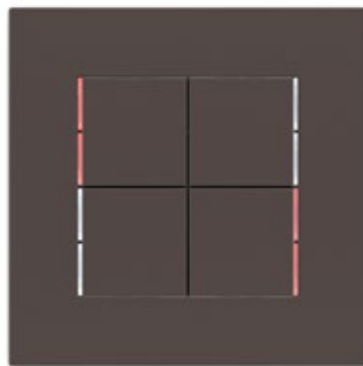
Grey Efeso
FGE



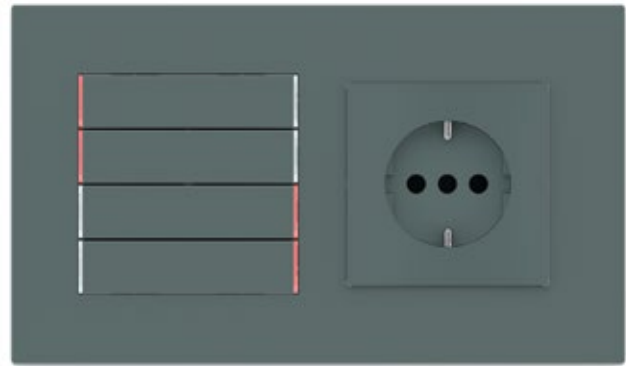
Grey London
FGL



Grey Bromine
FGB



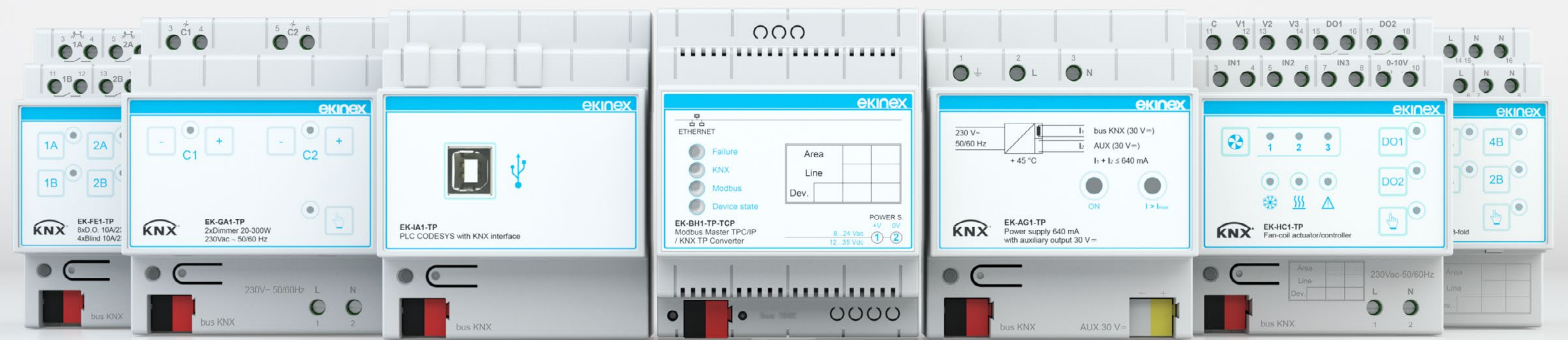
Cocoa Orinoco
FCC



Green Commodore
FVC



BACK ENDS DEVICES



RESIDENTIAL

HOSPITALITY

MARINE

FUNCTIONAL BUILDINGS

RESIDENTIAL

The necessities of homeowners have evolved considerably: the primary needs of safety has been combined with the desire to live a daily experience that enhances the pleasure of spending your time between the walls of your home in the utmost comfort and well-being. Houses that offer a high quality of living in all situations and for all the needs of the owners and that, at the same time, have a high energy efficiency by reducing consumption and ensuring environmental sustainability.

Advantages and characteristics of a residential solution designed with Ekinex devices:

Quality of life

Comfort and environmental well-being

Value of the property over time

Ease of use

Scalability

Energy efficiency

Safety and security



HOSPITALITY

Whether it's for tourism or business trips, guests of an accommodation facility must be offered a quality experience and it is essential to ensure maximum comfort in all conditions: temperature, humidity and air quality must always be pleasant without forgetting the safety and control of the lighting. The operator must be able to monitor the consumption of the building and have complete supervision of all areas.

Advantages and characteristics of a hotel solution designed with Ekinex devices:

Comfort and well-being for guests

Ease of use

Energy saving

Sustainability

Versatile and compact ad hoc products

Centralized management

Future expandability

MARINE

A large boat, like a yacht, aspires to the perfect balance between form and function, for a demanding and passionate clientele. Materials, colors and finishes allow interior designers to better interpret the wishes of the owner without compromising or forgetting comfort and the well-being that technology can offer.

Advantages and characteristics of a naval solution designed with Ekinex devices:

Design & technology

Materials and colours

Exclusivity

Multifunctional devices

Scenario recall

Comfort and well-being as in a home

Consistency with quality interior choices





FUNCTIONAL BUILDINGS

Offices, shopping centres, museums, hospitals or airport lobbies require modern building automation systems to manage all the functions necessary to offer occupants ideal conditions of well-being, comfort, safety and air quality.

In addition, the latest directives on the energy performance of buildings require new buildings to ensure maximum efficiency in the use of resources and contain the costs of CO2 emissions.

Advantages and characteristics of a solution for the service sector designed with Ekinex devices:

Energy saving

Reconfigurability

Coordinated operation of the various systems

Maintenance aid

Sustainability

Efficiency class

Increased productivity





Delègo Catalogue



Smart Lighting



Energy Management

SALES KIT

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